

## ATTACHMENT #2

TC-1.7 Business, Management and General Legal Education  
 Publications Subcommittee Report  
 2006 Summer Meeting  
 June 26, 2006

## Legal Issues Articles - Status

2003	April	The Impact of Change Proposals	Connor	published
	May	Value Engineering: Removing the Gold Plate	Evans	published
	June	The Attorney Client Relationship	Flehner	published
	July	I've Got a Secret	Gerhardt	published
	August	Liability Exposure Explained for D/B Contracts and Consulting Engineers	Connor	published
	September	Recent HVAC Case Developments	Walker	published
	October	Scope Creep	Bellinger	published
	November	Litigation Involving Insurance Carriers	Flehner	published
	December			
2004	January	Data Quality Act	Lundegren	published
	February	Managing Risk of Liability for Manufacturing Defects	Governo	published
	March	Dealing with Crisis Situations Just Prior to or During Bidding	Valentin	published
	April	Electronic Engineering Reports	Wolf	published
	May	Protecting CII from Disclosure	Walker	published
	June	Starting a Not-for-Profit	Woods	published
	July	Health Benefits of HVAC Products	Governo	published
	August	Be Careful What You agree To Do	Elovitz	published

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	September	Liability for Poor Diffuser Selection	Int-Hout	published
	October	Understanding Professional Liability Insurance	Shapiro	published
	November	Protecting Yourself from Mold Claims	McDonald/Flehner	published
	December	Homeland Security	Littlejohn	published
2005	January	None Published		
	February	Surety Bonds	Maxwell	published
	March	None Published		
	April	Contracts & Condo Conversion	Edwards	published
	April	Do Engrs. Need ASHRAE	Kelter	Insights
	September	Legal Ramifications of Unethical Engineering	McDonald/Lawson	published
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Business and Management Articles – Status

2003	September	Managing Human Resources: From Hello to Goodbye	Goodman	Published
	October	Negotiating Fees and Alternate Fee Arrangements	Coad	Published
	November	Improving Profits Through Reducing Rework	Castelvecchi	Published
	December	Employee Training	Carmichael	Published
2004	January	Steps for starting a business after a structure has been selected	Foster	Published
	February	Client Service – Is Good	Meling	Published

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		Engineering Enough?		
	March	Transitioning from Engineer to Manager	Clark	Published
	April	Do You Know what Your Liabilities Are?	Holness	Published
	May	Communication Skills for HVACR Engineers	Hayter	Published
	June	Non-compete Agreements	Montgomery	Published
	July	Do's and Don'ts of Starting Your Own Business	Hahn	Published
	August	Strategic Planning	Kumpf	Published
	September	HVAC Terminology in LEED	Bilderbeck	Published
	October	Decision Makingg	Hargrove	Published
	November	Are we Concerned about Leadership?	Goldscmidt	Published
	December	Advancement	Goldscmidt	Published
2005	January	Leadership Transition	Halyard/Getz	Published
	February	None Published		
	March	Reducing Collection Problems	Shapiro	Published
	April	Expert Witness Fees	Spievogel	Published
	May	How To Read A Patent	Kramer	Published
	June	Outsourcing AEC Services	Grady	Published
		Reverse Auction Procurement	Doran	Will Not Be Published
		More Comments On Integrity & Ethics	Goldschmidt	In-house @ ASHRAE
		Challenges of Service	Goldschmidt	Same as above
	August	Health Care Savings Accounts	Foster	Published
	July	Building Envelope & Liability	Anis	Published

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	November	Becoming an Employee of Choice	Mackes	Published
		Series of Articles on Fee Collection	No authors confirmed	Unable To Find Authors
		Holding Efficient, Effective Meetings	Same as above	Same as above
	December	Liability Issues When Designing Green	Musica	Published
2006	March	Selling a Professional Service Business	Classen	Published
	April	Comprehensive Retrofits	Mendelsohn/Ackerly	Published
	May	Communication Skills	Hayter	Published

Sales Update as of 5 June 2006

Good/Bad/Ugly [Video] – 115 [114 reported 1/17/06]

Good/Bad/Ugly [DVD] – 154 [150 reported 1/17/06]

Contracts Survival Guide – 402 [last reprint 1/9/06]

Pitfall Survival Guide – 370 [last reprint 1/9/06]

Design/Build Survivor Guide – 236 [published 11/17/04]